



EPCF dinner debate

Empowering ceramic competitiveness

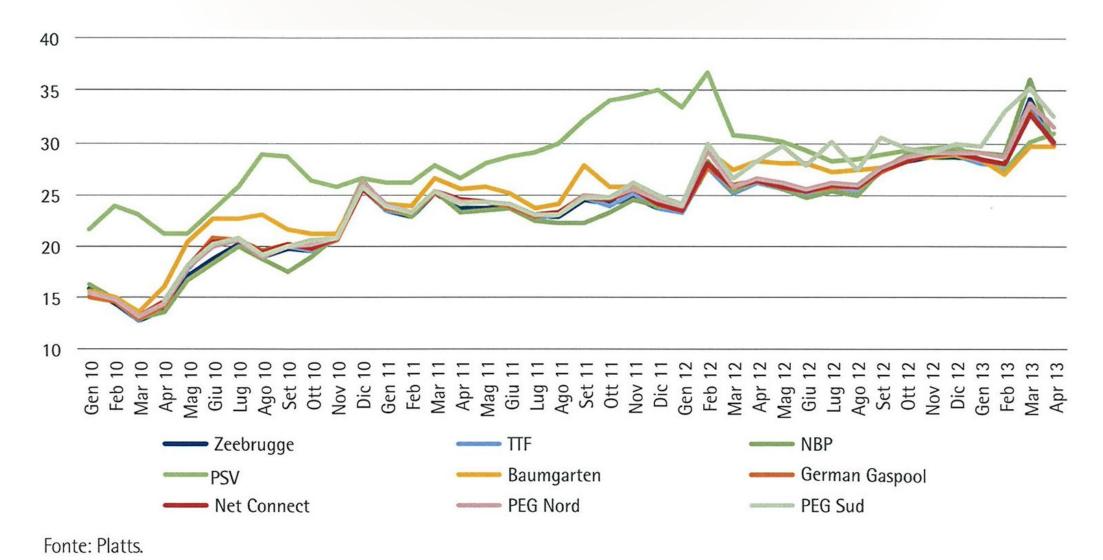
Armando Cafiero, Confindustria Ceramica 17 September 2013



Ceramics: high energy intensive process

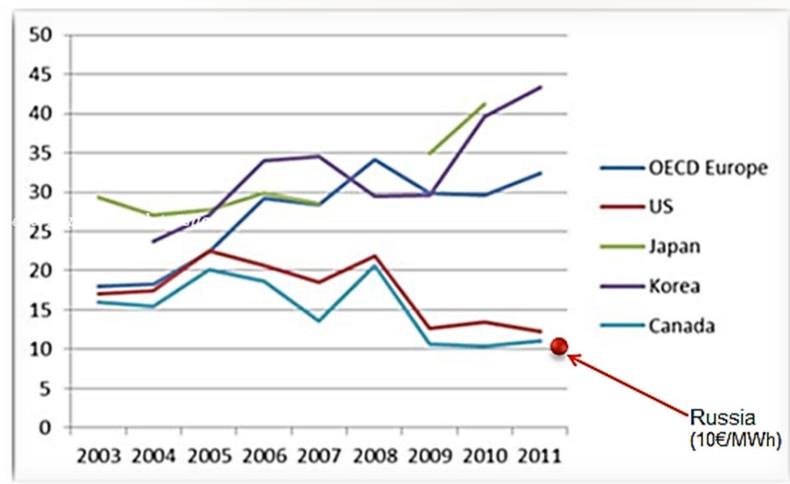
- Energy represents around 30% of production costs (up to 50% in some cases)
 - Ex.: brick and roof tile companies in Bulgaria, Hungary and Czech Republic: 47%
 - Ex.: wall and floor tile company in Central-Eastern Europe: 35%
- Energy supply must be:
 - Secure
 - Uninterrupted
 - Affordable
- Even a short interruption of supply would damage the quality of the final product and the machinery

Increasing European energy prices: gas



Increasing difference of energy prices between EU and its competitors (I)

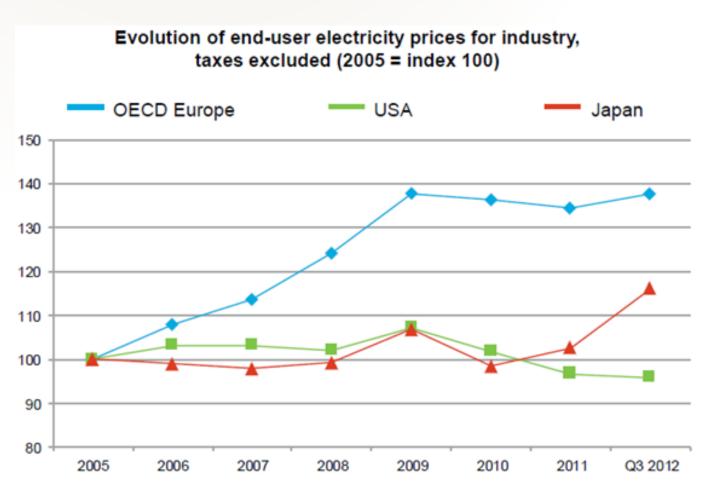
Natural gas price (€/MWh) for industrial consumers



Source: IEA energy prices and statistics

Increasing difference of energy prices between EU and its competitors (II)

Electricity



Natural gas: main challenges

- Security of supply
 - High dependence on few international partners
 - Insufficient cross-border connections
 - Inadequate storage and lack of supply obligation (in some Member States)

- Price developments
 - Impact of shale gas revolution on EU's international competitive position
 - Oil price indexation
 - Slow market liberalisation
 - Monopolistic position of the national suppliers
 - Unforeseen prices variations

EU gas prices (€/MWh) in 1° half 2013

	Band I2 : 1 000 GJ		Band I3 : 10 000 GJ		Band I4 : 100 000 GJ		Band I5 : 1 000 000 GJ	
	< Consumption <		< Consumption <		< Consumption		< Consumption <	
	10 000 GJ		100 000 GJ		< 1 000 000 GJ		4 000 000 GJ	
	Net	Gross	Net	Gross	Net	Gross	Net	Gross
Austria	43,2	59,9	35,6	52,7	30,0	44,0	32,7	48,1
Belgium	37,0	45,7	33,7	41,9	28,1	35,2	27,6	34,4
Bulgaria	42,0	50,6	39,8	47,9	36,8	44,3	35,8	43,0
CZ	38,3	47,4	32,6	40,6	30,5	38,0	29,6	36,9
France	50,3	60,9	39,1	47,8	30,1	35,6	29,2	33,6
Germany	50,0	64,3	44,6	57,9	36,0	47,6	31,7	42,5
Greece	55,0	68,4	52,3	65,2	47,8	59,9	41,8	48,8
Hungary	56,4	73,1	50,2	65,2	47,5	61,7	43,8	57,0
Italy	45,6	61,8	37,3	44,1	34,3	37,9	34,7	37,7
Netherlands	39,0	63,6	31,1	44,0	29,2	36,9	26,2	32,1
Poland	42,5	52,3	37,5	46,1	33,6	41,4	31,5	38,7
Portugal	53,7	66,7	41,9	51,7	36,8	45,4	35,2	43,4
Romania	20,7	34,6	19,4	32,7	19,3	30,0	18,2	27,7
Spain	46,8	55,9	37,5	44,8	34,4	41,2	31,0	37,0
UK	34,6	43,0	31,9	40,0	29,1	36,1	27,3	33,3
EU 27	44,1	57,6	37,6	48,3	32,4	41,1	30,3	37,9

Source: Eurostat

Gas price variations

- Gas price variations are due to several factors, including:
 - oil price indexation
 - lack of competition
 - increasing dependence on external suppliers
 - uncertainty over supply
 - Import ratio
- Ex. Romania:
 - In February 2012 industrial consumers paid 33% more than in average 2012 due to higher share of imported gas
- Ex. UK:
 - In March 2013 the gas price more than doubled due to uncertainties over gas supply. Ministers have since then refused to intervene to regulate for extra storage and a requirement for safety stocks

Romania	2012			
	Import %	Gas Price		
January	42%	108%		
February	<mark>67%</mark>	<mark>133%</mark>		
March	50%	116%		
April	30%	95%		
May	21%	88%		
June	18%	83%		
July	25%	92%		
August	29%	96%		
September	24%	89%		
October	34%	100%		
November	30%	95%		
December	35%	102%		
Index-Average				
Price		100%		

Electricity: main challenges

EU level

- Fragmentation of the Internal Energy Market and intra EU market distortions
- Lack of cross-border grid infrastructure and market connectivity
- Indirect impact of Emission Trading Scheme
- Uncoordinated national energy policies

National level

- Slow market liberalisation
- Impact of RES support schemes and other climate-related taxes
- Capacity mechanisms
- Legislation on CHP

EU electricity prices (€/MWh) in 2nd half 2012

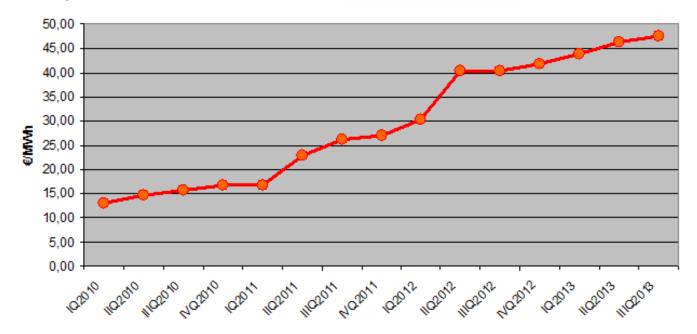
	< Consu	2 000 MWh mption <) MWh	Band IE: 20 000 MWh < Consumption < 70 000 MWh		
	net	gross	net	gross	
Austria	79	118	71	106	
Belgium	84	117	71	98	
Bulgaria	69	84	61	75	
CZ	96	117	92	112	
France	57	83	57	80	
Germany	77	157	71	143	
Greece	88	120	77	106	
Hungary	98	130	97	129	
Italy	169	255	101	165	
Netherlands	77	103	71	89	
Poland	80	104	76	99	
Portugal	90	128	80	113	
Romania	73	92	67	84	
Spain	95	121	84	106	
UK	105	131	99	123	
EU 27	91	137	77	117	

Source: Eurostat

Impact of renewables (I)

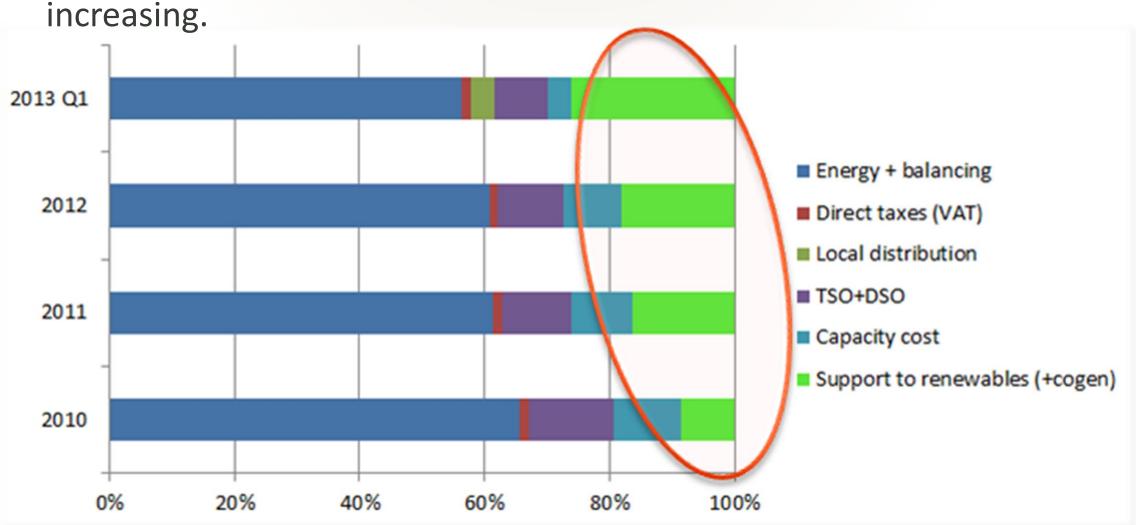
- RES charge in Germany:
 - € 53 /MWh in 2013
 - More than € 60 /MWh expected for 2014
 - Reduction for the industry if: consumption > 1GWh and electricity costs/GVA > 14%

• RES in Italy



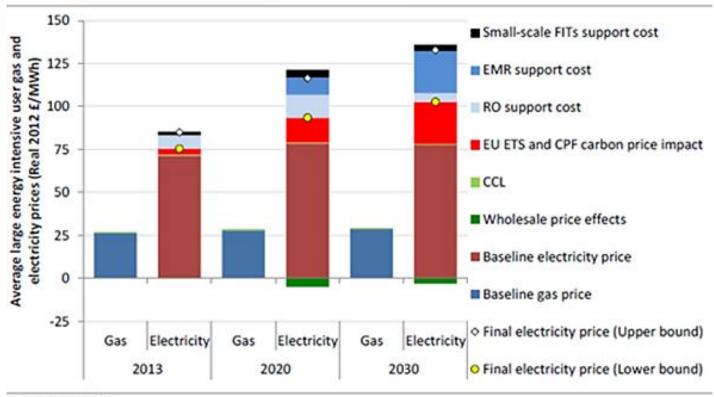
Impact of renewables (II)

• Czech Republic: the RES component of energy price is costantly



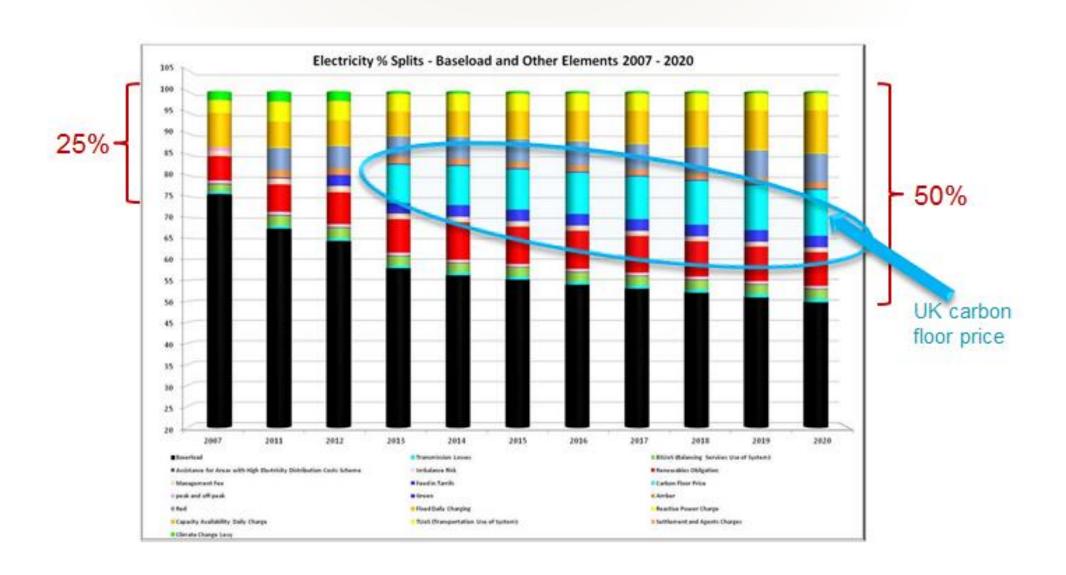
Impact of climate-related national policies: UK (I)

- UK climate-related policies add:
 - € 50.5 / MWh by 2020 onto Energy Intensive industries' electricity bills
 - € 68 / MWh in 2030



rce: DECC 2013.

Impact of climate-related national policies: UK (II)



Legislation on CHP

- Uncertainty on future level of support schemes for CHP
- Indirect impact of ETS (auctioning of allowances for electricity generation from CHP)
- Uncertain legal framework
 - Ex: Spain:
 - Taxation on gas used for cogeneration (€ 0.65 / GJ) higher than natural gas for industrial use (0.15 € / GJ)
 - Taxation on electricity generation (6%)
 - Ex: Italy:
 - Debate on the possible extension of RES charge to CHP
 - Ex: UK
 - Carbon Price Floor tax applies on gas used in CHP for electricity generation from April 2013

Policy recommendations (I)

- Implement a coherent EU energy policy and better coordinate national policies
 - Set a consistent 2030 Energy and Climate Framework
 - Complete the Internal Energy Market by 2014
 - Implement fully the third energy package
 - Reduce the level of taxation on energy prices

Policy recommendations (II)

- In the field of gas
 - Decouple gas prices from oil prices also in long term contracts
 - Diversify external gas supply and remove bottlenecks (ex. LNG terminals and new pipelines)
 - Ensure sufficient gas storage facilities and cross-border interconnections
 - Exploit indigenous resources (e. g. shale gas)

- In the field of electricity
 - Harmonise renewable energy supporting schemes
 - Reviewing the financial support scheme for indirect ETS costs including the ceramic sector in the eligible sectors and processes
 - Minimise the impact of capacity mechanisms on electricity prices
 - Ensure a stable legal framework supporting CHP





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Thank you for your attention!